

DGRV in South-East Asia

Peter Kulmann-Warning

DGRV - German Cooperative and Raiffeisen Confederation



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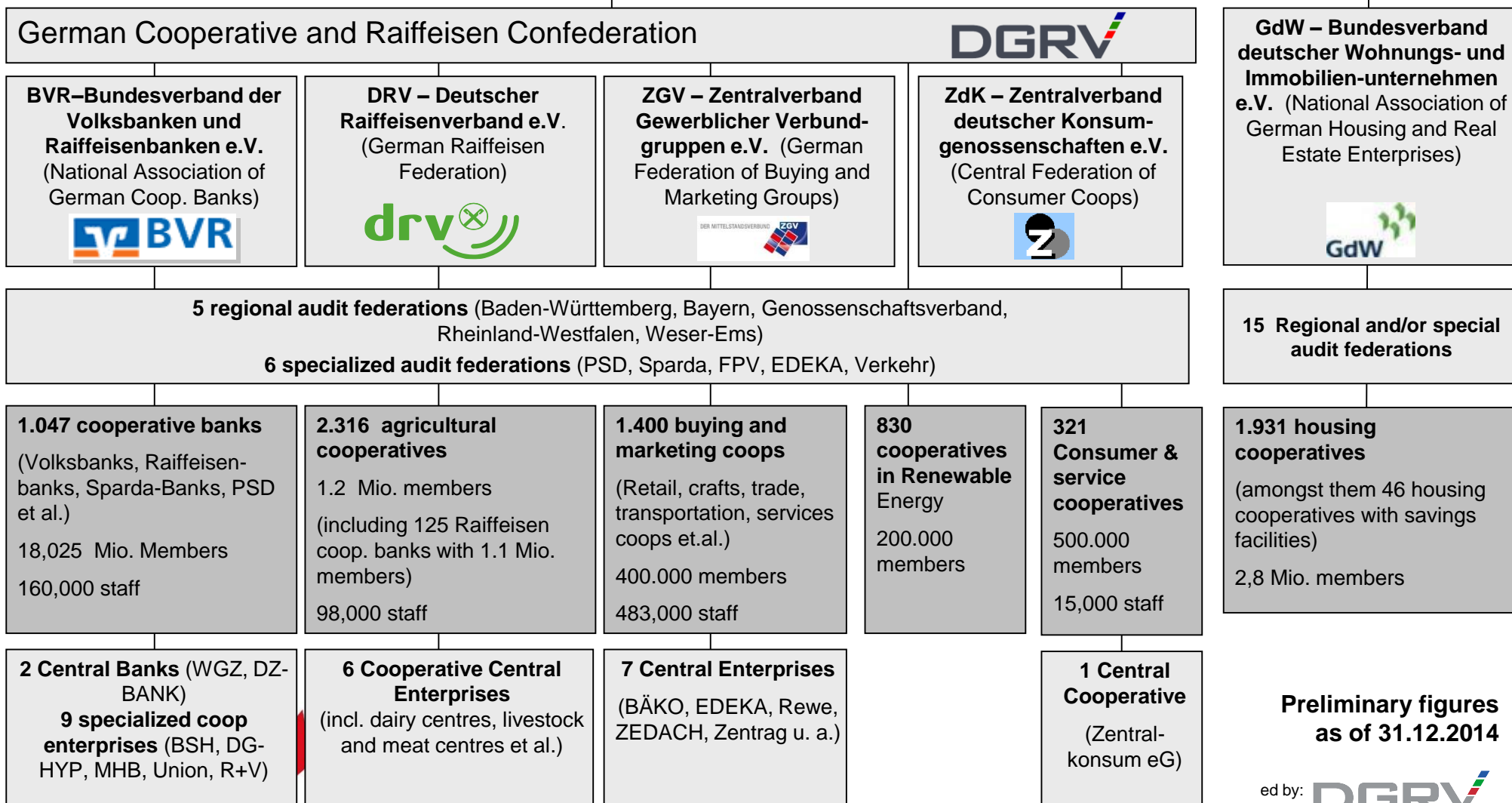
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Bangkok, 28/02/2019

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Co-operative Organization in Germany

Free Committee of the German Cooperative Federations



Preliminary figures as of 31.12.2014

DGRV – German Co-operative and Raiffeisen Confederation

- National apex organisation
 - Top-level auditing federation
 - Key Figures:
 - 5.514 co-operatives
 - > 890.000 jobs
 - > 19 mio. members (excl. 1,925 housing
2,8 mio. members)
- ... for the co-operative group
in Germany



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- **German Cooperatives → 160 years of successful business-tradition**



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Statutory Tasks and Duties of DGRV

- Promotion and strengthening of the co-operative movement and of the co-operative audit
- Lobbying in Berlin and Brussels
- Auditing
- Legal and tax advice
- Coordination of education and training services
- **Support co-operative movements abroad / maintain international co-operative relations**
- Support for the foundation of new co-operatives



Promotion of Members' Interests



German Co-operative and Raiffeisen Confederation: Approach

Core services

- consultancy, expert-to-expert-dialogue
- seminars, workshops, handbooks
- consulting, software solutions,
- study tours, internships (South-South)

→ **Tailor-made
consultancy**

Areas of Interest

- Coops in all sectors
- Business management (SME), Audit
- Financial Literacy,
- Laws, regulations

DGRV

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Target Groups

- primary coops
- cooperative federations,
- Government institutions



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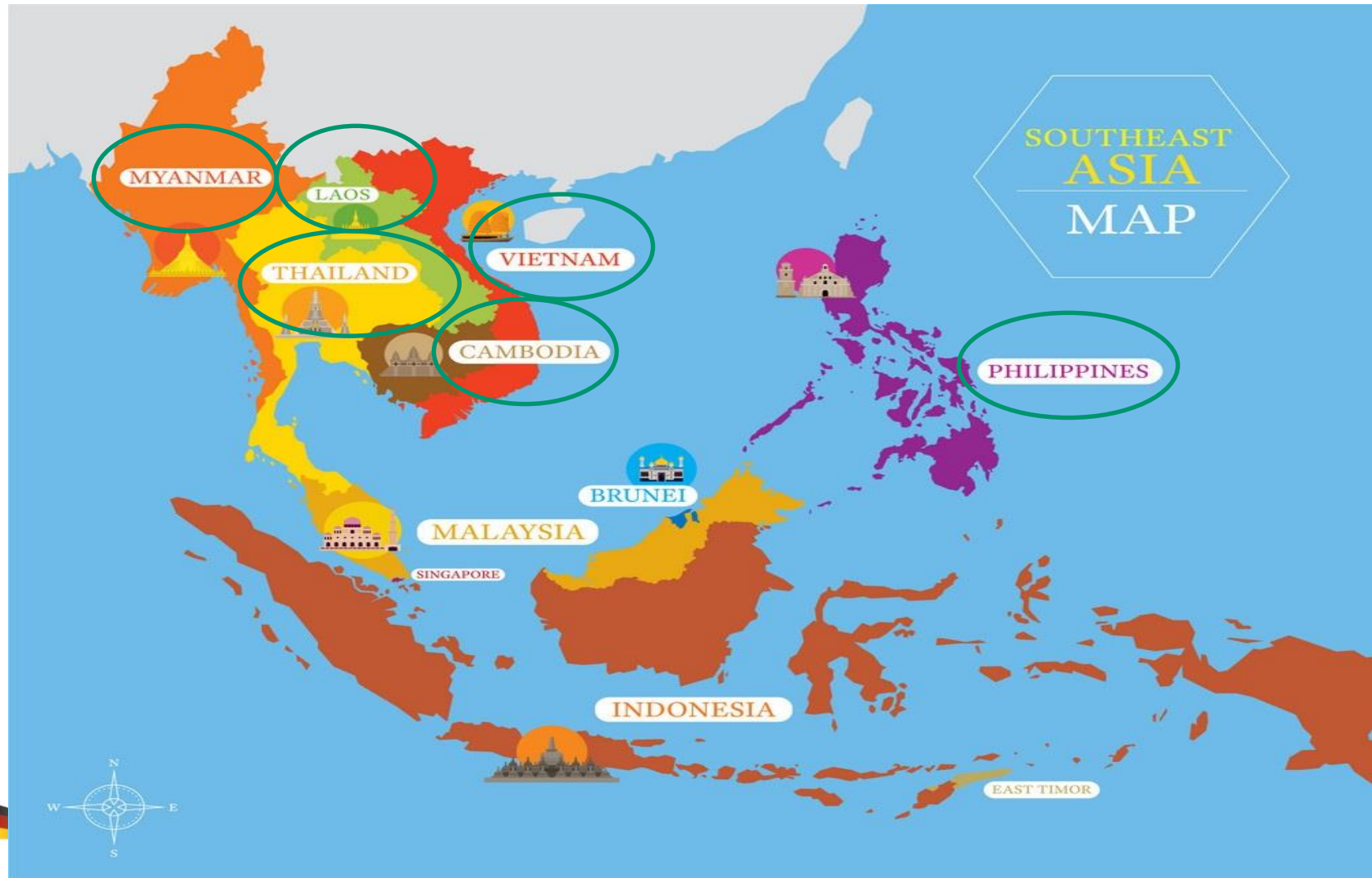
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Status quo: Where is DGRV active in South East Asia?



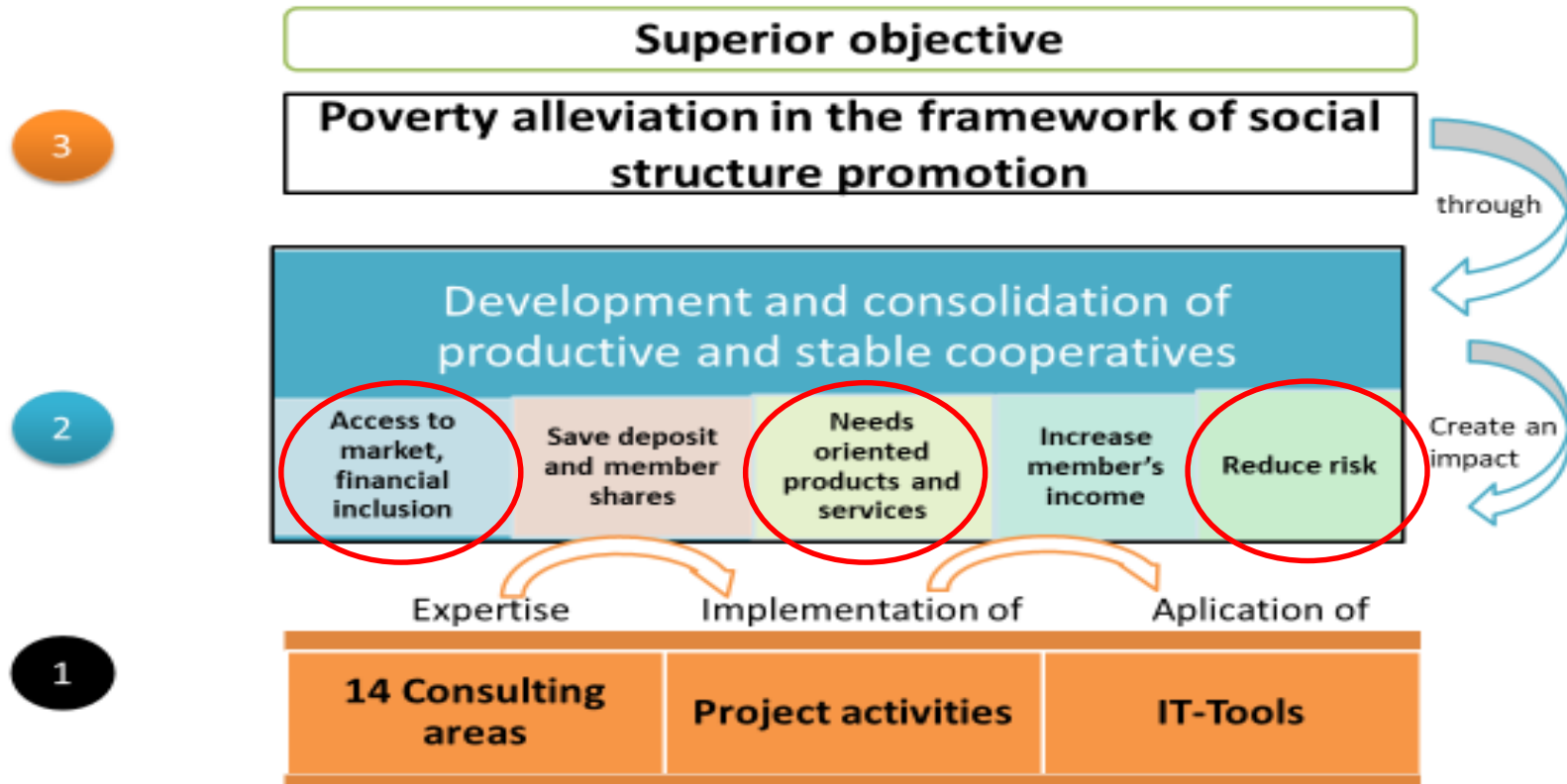
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DGRV Approach in these countries



DGRV Approach in these countries

Macro	Legal framework
	Corporate Governance
	Regulation and supervision
	Deposit protection

Meso	Cooperative principles
	Structures in the sector: federations and central institutes
	Audit
	Value chain and regional economic circles
	Training
	Strategic and operative plans

Micro	Finance and accounting
	Internal control system and internal audit
	Business and management consulting
	Risk management

Some achievements

- Support Vietnamese Government to set up and adjust its cooperative law, to develop strategy for the sector towards 2030 based on three level approach
- Support Laos Government with establishing law for agricultural cooperative
- Support Cambodian partner to establish a national association for cooperatives
- Support NATCCO from Philippines to build up stabilisation fund for savings and credits cooperatives with risk management orientation
- Support CAD from Thailand to train their aditors

We identify following key Success Factors of Co-operatives

- Proper legal mandate for promotion of members' economy through joint business
- Adequate legal basis
- Structured as a decentralised, multi-level network system
- Regulation and supervision of coop. financial institutions (level-playing field)
- Well-structured Training / Qualification System
- Compulsory audit (by co-operative federations)

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Vital aspect for sustainable development of agri-coops

- Each co-operative has to serve the needs of the members.

→ The co-operative has to be:

1. Following economic principles
2. Competitive
3. Always able to meet the challenges of the changing markets

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Future orientation for DGRV in South East Asia

- Expand cooperation in other South-East-Asian countries
- Enable more exchange among partners in South-East Asian countries
- Build up network of cooperative-related organisations within the countries
- Cooperation with regional organisations/programms such as: ACCU, AFA, ASOFP

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Thank you for your attention!
-Cooperatives-
hand in hand, together, we are strong!

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